11 Executive Park Drive, Clifton Park, NY 12065
518-371-5522 | toll-free: 800-695-8224
[COMPANY

## Product Proposal/Illustration Request Form

Fax to 518.371.6131 | Need Help? 800.695.8224
Life-Option 3 | LTC-Option 2 | Linked/Life x100/126 | Linked/Annuity x136 | DI - x113
Life

| Face Amount: |  | Term (Yrs.): | Life Insurance Type: $\square$ Trad. UL $\square$ Guar. No Lapse UL $\square$ IUL $\square$ WL |  |
| :--- | :--- | :--- | :--- | :--- |
| Waiver: $\square \mathrm{Y} \square \mathrm{N}$ | Level/Increasing Death Benefit: | Riders: |  |  |
| Solve for Value: | 1035 Exchange: $\square \mathrm{Y} \square \mathrm{N}$ | If Yes, Amount: | LTC/Chronic Rider: $\square \mathrm{Y} \square \mathrm{N}$ |  |

LTCI

| Partnership: $\square \mathrm{Y} \square \mathrm{N}$ | Daily/Mo. Benefit: |  | Benefit Period (Yrs): | Elim. Period 30-90 Days: |
| :--- | :--- | :--- | :--- | :--- |
| Inflation \% (If Desired): | GPO: | Home Care \%: | Riders: |  |

## Linked Life/Annuity

| Single/Annual Premium Amount: | 1035 Exchange: $\square \mathrm{Y} \square \mathrm{N}$ |  |
| :--- | :--- | :--- | :--- |
| LTC Benefit Desired: $\square$ Daily $\square$ Monthly | No. of Years: | Inflation: $\square \mathrm{Y} \square \mathrm{N}$ |

DI

| Occupation: |  | Specific Duties: |
| :--- | :--- | :--- |
| Own Business: $\square \mathrm{Y} \square \mathrm{N}$ | If Yes, Classification: $\square$ Sole Prop $\square$ S-Corp. $\square$ LLC $\square$ C-Corp |  |
| Mon./Ann. Income (after expenses) \$: | Monthly DI Benefit Desired (or max)\$: |  |
| Waiting Period (days): $\square 60 \square 90 \square 120 \square 180 \square 365 \square 730$ | Benefit Period: $\square$ 2yrs. $\square$ 5yrs. $\square$-Age $65 \square-$-Age 67 |  |
| Disability Coverage In Force: $\square$ Individual $\square$ Group | Details: |  |

## Annuity

| Immediate: $\square$ SPIA $\square$ Deferred | Deposit Amount: | Tax Qualified: $\square \mathrm{Y} \square \mathrm{N}$ |  | Deferred: $\square$ Traditional $\square$ Indexed |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| SPIA Income Desired: | Mode: $\square$ Monthly $\square$ Annually | SPIA Life Only: $\square \mathrm{Y} \square \mathrm{N}$ | Installment Refund: $\square \mathrm{Y} \square \mathrm{N}$ |  |  |
| Period Certain (years): |  |  |  |  |  |

## Other Product/Rider Requests

| Producer Name: | Phone: | Fax: |
| :--- | :--- | :--- | :--- |
| Email: | State of Application: | Firm Affiliation: |


| Client Name: |  |  | Sex: $\square \mathrm{M} \square \mathrm{F}$ | DOB (MM/DD/YYYY): |
| :--- | :--- | :--- | :--- | :--- |
| Height: | Weight: | Tobacco Use (last 24 mo.): $\square \mathrm{Y} \square \mathrm{N}$ | Prescription Dosage/Frequency: |  |
| Health Conditions: |  |  |  |  |


| Spouse/Partner Name: |  | Sex: $\square$ M $\square \mathrm{F}$ | DOB (MM/DD/YYYY): |
| :--- | :--- | :--- | :--- | :--- |
| Height: | Weight: | Tobacco Use (last 24 mo.): $\square \mathrm{Y} \square \mathrm{N}$ | Prescription Dosage/Frequency: |
| Health Conditions: |  |  |  |

Our Policy is Taking Care of You
Long-Term Care \| Life \| Disability | Annuities \| Medicare \| Benefits

